



Vision Source® Gazette

Special Edition

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Special Message from Dr. Walt West

ICD-10 Is Coming. Are You Ready?



On Oct. 1, 2014, your current billing process will be obsolete as the ICD-10 coding changes take effect. Several consulting firms have estimated that the cost to a three-doctor practice will be about \$83,000. Training, preparation and implementation is a part of that, but the lion's share of the cost is attributed to a potential loss of revenue due to improper coding.

Don't expect your EHR system to handle it for you. It will help, but if you don't have the process—routing forms, updated billing system, training—and the experience in place, your revenue stream could dry up on Oct. 1.

Vision Source® is helping its member doctors with a comprehensive program called Vision Source® Optimum. This manual and DVD set provides member doctors and staff with a way to learn on their own schedule with written as well as audio/video DVD-based training. Vision Source® Optimum has been developed specifically for Vision Source® member practices and is available at significant savings to you compared to similar programs offered.



The training program includes several components:

- Must-know information and a quiz to test knowledge
- A preparation and deployment section to help staff identify what must be done and in what sequence to do it
- 30 case studies that doctors and billing staff can review to test their ability to code correctly
- Multiple reference indexes specific to eye care, list the top 7 percent of eye-related codes in alphabetical and tabular format
- A sturdy quick-reference Guide that will fit in your pocket



Visit optimumicd10.optometricbusinesssolutions.com for ordering information. Order now and your Optimum program will arrive on or before March 15.

The ICD-10 Coding Challenge

To help keep Vision Source® member doctors and staff focused on ICD-10, Vision Source® is introducing the ICD-10 Coding Challenge. Starting today—and in every issue of *The Gazette* between now and Oct. 10, 2014, we will introduce you to some of the ICD-10 codes that will be commonly used in eye care.

The premiere challenge is below. Read the case report and assign the correct ICD-10 code(s) for the case. Submit your answer to ICD10@visionsource.com, and you'll receive an emailed response with the correct answer. The correct answer will be explained in the next issue of *The Gazette*—along with your next challenge.

This first challenge involves refractive codes.

Case of the Week #1: 45 YO WF

Chief Complaint: blurred vision

HPI: distance and near, right eye worse, glasses help, has improved slightly

Medical Hx: unremarkable

Ocular Hx: unremarkable

Manifest Refraction:

OD: +3.00 -1.00 X 175

OS -0.50 -1.00 X 005

Add +1.50 OU

BVA (distance): OD: 20/40, OS 20/20

External: unremarkable

Internal: unremarkable

Walt West, OD, FAAO

Vision Source® Vice President, Practice Development