



# Vision Source<sup>®</sup> Gazette

Special Edition

November 18, 2013

## In This Edition

- Breaking News

## Special Edition

- Download a PDF
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## The Gazette Archives

- Issue 12
- Issue 11
- Issue 10



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## Breaking News

Please read the following press releases that Vision Source<sup>®</sup> released today.

FOR IMMEDIATE RELEASE

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### Vision Source, WellMed Create Relationship for Member Vision Care Services

*Vision Source named vision, eye care provider for WellMed members in San Antonio, Austin and Corpus Christi*

*Vision Source*

HOUSTON (November 18, 2013) – Texas-based optometric alliance, Vision Source, announced today it has a new relationship with WellMed Medical Management, a

large health care delivery network focused primarily on senior care, to deliver vision and eye care services to the group's members in San Antonio, Austin and Corpus Christi as part of WellMed's health management program for Medicare Advantage patients. WellMed members will have access to clinicians in the Vision Source network of more than 45 optometric practices and 60 clinicians in the aforementioned service areas.

With a specialty in providing healthcare to seniors and focus on prevention, WellMed looks to the clinicians in the Vision Source network to broaden access to high-quality eye care for its members. Glaucoma and diabetic retinopathy screening exams, especially for those in high-risk groups, will be an integral part of the relationship.



"Vision Source is proud of this new relationship with WellMed Medical Management to provide its members with an enhanced health care experience and the highest level of vision and eye care services," says Vision Source President and CEO Jim Greenwood. "This innovative solution for collaborative care will help address the need for quality eye care screenings, management and treatment for a rapidly

growing senior population faced with the risk of diabetic retinopathy and glaucoma."

With a comprehensive approach to treating patients, WellMed's model focuses on preventative care and wellness, and the company is an industry leader in medical

risk management, highly effective disease management and chronic care programs, health care delivery services and more. WellMed has been specializing in senior health care since 1990. With more than 70 medical clinics in Texas and Florida, and with supporting services for more than 3,000 independent physicians, the vision of the physician-led health care company is to change the face of health care delivery for seniors.

Founded in 1991, Vision Source is North America's largest network of independent optometrists consisting of 3,400+ key eye care industry influencers. The clinicians in the Vision Source network enjoy a wide range of innovative technologies, practice management tools, marketing and unsurpassed purchasing power. Leveraging these tools, the clinicians offer comprehensive eye examinations to their patients delivering an industry-leading patient experience. For more information, call 888-558-2020 or visit [www.visionsource.com](http://www.visionsource.com).

WellMed Medical Management delivers quality health care to more than 100,000 members in Texas and Florida, mostly Medicare-eligible seniors. WellMed is an industry leader in medical risk management, highly effective disease management and chronic care programs, health care delivery services and more.

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## **Vision Source, Memorial Hermann Health Solutions Join Forces for Innovative Member Vision Care Solution**

***Vision Source named as a vision, eye care provider for Memorial Hermann Health System members***

**HOUSTON (November 18, 2013)** – Texas-

based optometric alliance Vision Source announced today it has executed an agreement with Memorial Hermann Health

Solutions to provide vision and eye care services to Memorial Hermann Health System's member base. Memorial Hermann Health System members will have access to the clinicians in the Vision Source network of more than 30 optometric practices and 40 clinicians in the greater Houston area.



"Vision Source is proud of this new relationship with Memorial Hermann Health Solutions and the opportunity to provide its members with an enhanced health care experience and the highest level of vision and eye care services," says Vision Source

President and CEO Jim Greenwood. "This innovative solution for collaborative care will help address the need for quality eye care screenings, management and treatment for a rapidly growing senior population faced with the risk of diabetic retinopathy and glaucoma."

"Memorial Hermann Health Solutions facilitates access to the highest quality health care at an affordable cost to Houston employers and residents," says Brian Wells, CEO of Memorial Hermann Health Solutions. "This partnership with Vision Source is another example of our commitment to advancing health in Houston. Bringing Vision Source into our extensive network continues our efforts to deliver the highest quality, most efficient, cost-effective care."

Memorial Hermann Health Solutions offers a suite of affordable employer group

health insurance plans and a comprehensive, integrated approach to health care benefits and solutions. Memorial Hermann Health Solutions, Inc., and Memorial Hermann Health Insurance Company strive to deliver excellence in health benefit plans and to offer innovative products. Memorial Hermann Health Solutions, Inc., offers administration of self-funded medical plans and Employer Solutions. Memorial Hermann Health Insurance Company offers Employer Group Health Insurance Plans for groups with two or more eligible employees within the greater Houston area.

#### **About Vision Source**

Founded in 1991, Vision Source is North America's largest network of independent optometrists consisting of 3,400+ key eye care industry influencers. The clinicians in the Vision Source network enjoy a wide range of innovative technologies, practice management tools, marketing and unsurpassed purchasing power. Leveraging these tools, the clinicians offer comprehensive eye examinations to their patients delivering an industry leading patient experience. For more information, call 888-558-2020 or visit [www.visionsource.com](http://www.visionsource.com).

#### **About Memorial Hermann**

An integrated health system, Memorial Hermann is known for world-class clinical expertise, patient-centered care, leading edge technology, and innovation. The system, with its exceptional medical staff and more than 20,000 employees, serves to advance health in Southeast Texas and the Greater Houston community. Memorial Hermann's 12 hospitals include three hospitals in the Texas Medical Center, including the Texas Trauma Institute – a level I trauma center which houses the Life Flight® air ambulance – a hospital for children and a rehabilitation hospital, eight suburban hospitals, and a second rehabilitation hospital in Katy. The system also operates three Heart & Vascular Institutes, the Mischer Neuroscience Institute, three Ironman Sports Medicine Institute locations, cancer centers, imaging and surgery centers, sports medicine and rehabilitation centers, outpatient laboratories, a chemical dependency treatment center, a home health agency, a retirement community and a nursing home. As an Accountable Care Organization, the system also offers employers health solutions and health benefit plans through its wholly owned Memorial Hermann Health Insurance Company.